Professional Portfolio

Tournament Operations

I've been involved in tournament operations since the start of my career in the UCCS PGA Golf Management Program, where I served as an Assistant Tournament Director for three years. Since then, I've run hundreds of successful events, demonstrating a critical attention to detail, versatility in Golf Genius software functions, and improvement to long-standing tournament offerings.

For example, this is the site I created for our Men's Member-Guest, The Classic. Previously, the club had never used an online registration tool to gather player information and provide event details, so this was a welcomed and noticeable improvement to the past.



Calligraphy and tournament scoring has always been a passion of mine, and the examples shown are a couple of the many scoreboards I have designed and completed.





PGA Internship Program

While at Columbine CC, one of my main duties each season is to recruit, hire, train, and evaluate a class of seasonal PGA Golf Management Program interns. I have successfully hired and developed 20 interns in the last three years from eight different university programs. The document you'll find below is what I created to send to universities and interested candidates.



Columbine Country Club Internship Program







Mitchell Gore, PGA Head Golf Professional mgore@columbinecc.com 303.794.6333



Columbine Country Club **Internship Program**





Host of the 1967 PGA Championship

Columbine C.C. Internship Highlights

- Housing Provided!
- Learn from 7 Class-A Golf Professionals
- · Play golf at a Championship golf course
- Meet interns from other schools
- Extra Income Junior Golf
- Free Uniforms & Employee Meals
- Earn a Holiday Bonus
- Intern Contests (shoes, Par 3, spot awards)
- Coach Junior Golf (200+ kids enrolled)
- Learn Golf Genius and Tournament Operations
- ForeTees, Operation 36, Trackman, Golf Genius, and
- Club Essential software training and experience

 Host of the 1967 PGA Championship
- · US Open Sectional and US Amateur Qualifiers
- · LPGA host facility 5 LPGA Events Hosted
- Distinguished Clubs Exceptional Status 2025













AGM Platinum Award Golf Shop 2017-Present

Colorado PGA Merchandiser of the Year – Private 2022

Distinguished Clubs **Exceptional Status** 2025

\$25 Million Clubhouse GOLF Inc. Magazine Clubhouse of the Year 2018 (Private)

"The Bunker"

Indoor teaching and practice facility, recently updated to full Trackman technology







Internship Program (3-7 months)

Compensation and Benefits

- FREE HOUSING provided by the club
- \$17/hour, 38-42 hours/week
- 5-Day Work Week
- \$500 additional Junior Golf Income
- Meals and uniforms are provided at no charge
- Full practice and playing privileges

Qualities of the Successful Candidate:

- Currently enrolled in PGM Program
- Reliable and able to solve problems and work independently
- Working knowledge of Microsoft Word and Excel platforms
- Passion for the game of golf and helping
- others on and off the course

Summary

- Hiring 5-6 interns to fill both Outside Staff and Golf Shop positions
- 70+ Interns mentored and advanced
- Customized, and well-rounded internship we will expose you to all areas of the operation!
- We take Level I, II, and III interns all are encouraged to apply!

Major Responsibilities

- Manage the Championship and Par 3 Course (scoring, organizing, and staffing golf tournaments) Assist with the Couples Club Championship, Guest Days, and other Holiday Tournaments
- Assist the Professional Staff with the Junior Golf Program (200+ kids), 3 PGA Jr. League Teams
- Instrumental team member in both Men's and Women's Member-Guest tournaments
- AGM Platinum Golf Shop \$1M in sales and "AGM Best of Best"
- Lead a team in developing customer service initiatives
- Opportunity to observe the Golf Professional Staff in lessons and club fittings

**Interested Applicants: Please send cover letter and resume to Mitchell Gore, PGA at mgore@columbinecc.com*

Why Colorado?











Testimonials

"I learned the most out of any internship while at Columbine."

-Tommy Reckart, Campbell University

"You gain a lot of experience in all facets of the golf operation and the full-time assistants are fabulous to work with."

-Davis Markham, Mississippi State University

"One of the best, most respectful memberships I have ever worked for!"

-Will Parker, Methodist University

"The entire golf staff was awesome to work with! They made me feel my job was important."

-Adam Johnson, New Mexico State University

"Thank you for all your help, I really enjoyed my time at Columbine. I appreciate everything you did for me!"

-Derek Carlson, University of Lincoln Nebraska



Intern Plaque

All former Columbine PGA Interns are proudly displayed on this plaque in the Golf Shop. This is the network and family our interns take with them as they move forward in their careers in the golf industry.



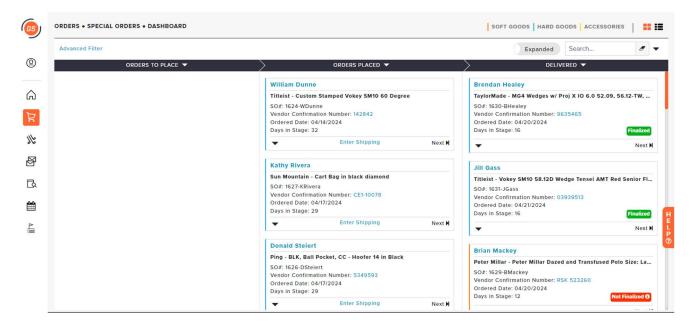
Member Experience

PGA Championship Weekend – Each year, we bring out our PGA Championship replica Wanamaker Trophy during the weekend of the tournament. We set up a table and let all the members hold the trophy and take pictures with it next to the 1st Tee, which, as expected, is a huge hit. This is one example of the small touches that have made a positive impact on our member experience.

Radios with Earpieces – Another seemingly minor change we made in 2024 was a switch to wearing earpieces with radios. Before, we wore radios on our hips at high volume to hear radio communication between the Golf Staff, but I found it unpleasant in the eyes of our members and personally didn't think they should have to hear our radio chatter. I suggested we all wear earpieces (not a popular suggestion), and since we started, we've received countless compliments on how professional it looks and how nice it is not hearing the radios blaring. In fact, our communication has improved with the earpieces because the message is clearer, and we use them more freely knowing the members won't be hearing the radio chatter.

Golf Shop Golf Genius Software – Starting in 2022, we implemented

the use of Golf Genius' Golf Shop software to manage all member special-orders. The software has three main purposes for us, which are communication to the member regarding their order, documentation of all special-orders, and streamlining our special-order process between all staff members. With the software, all orders are stored in one place so when a member asks for the status or details regarding their order, everyone has access and can open and view the order within seconds. I can place an order today, and three days from now one of the other Golf Staff members can view it and track it. More importantly, when we place an order through the Golf Genius Golf Shop software, the member receives an email that the order was placed, and when we receive it, they also get an email that the order has arrived in the Golf Shop. We have less phone calls, less confusion, and a better buying experience for our members because of this feature.



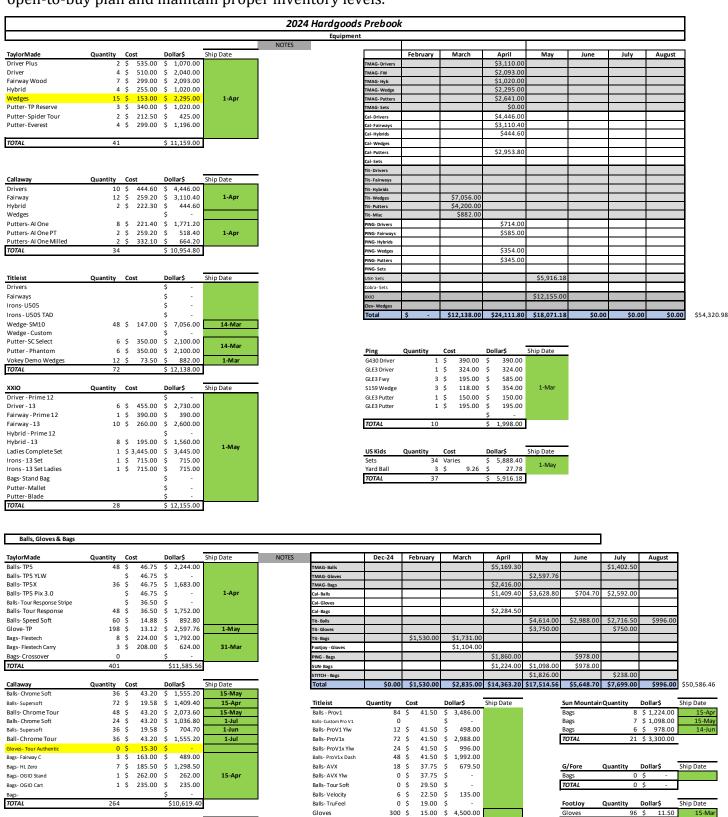
Merchandise Buying/Budgeting

One of my most important responsibilities every year is our annual hardgoods pre-book order. Coming from a club-fitting background, hardgoods is an arena I'm very comfortable in. Columbine CC's annual hardgoods pre-book is roughly \$100k, and historical sales and forecasts heavily influence each year's buy. The images below are from our hardgoods historical sales and hardgoods pre-book documents. I'm solely responsible for the accuracy and upkeep of both documents, and use them each year to forecast the upcoming year to tighten the buying process as much as possible.

I use our historical sales data to forecast next season's pre-book orders, keeping in mind cash-flow and when each product should arrive in our Golf Shop. This document has historical sales for the past decade by brand, units, and month sold.

Bridgestone Tour	Bridgestone E Series	Bridgestone TOTALS
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan 0 0 0 12 4 2 4 5 6 1 \$\frac{2}{3}\$ Eb 4 2 4 5 6 0 1 \$\frac{2}{3}\$ Avg. \$\frac{2}{3}\$ Av	2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 Feb 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 Mar 0 2 0 0 0 0 0 0 0 0 0 0 0 0 0 Apr 15 8 0 6 0 0 0 0 0 0 0 0 0 0 Jun 9 6 7 13 0 0 0 0 0 0 0 0 0 0 Jun 9 6 7 18 0 0 0 3 0 0 0 0 Jul 11 8 7 18 0 0 0 3 0 0 0 Sep 22 7 14 5 0 0 0 0 0 0 0 0 Sep 22 7 14 5 0 0 0 0 0 0 0 0 Det 0 0 0 0 0 0 0 0 Nov 0 4 2 0 0 0 0 0 0 0 0 0 Dec 0 0 0 0 0 0 0 0 0 0 110 66 42 56 0 0 24 0 0 0 0 3 30	2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan 0 0 0 12 4 2 4 5 6 6 1 3 Feb 4 2 4 5 0 1 0 0 2 0 6 2 Apr 23 19 4 21 1 3 3 0 17 6 5 10 May 28 19 9 35 13 11 12 9 2 0 15 Jun 52 23 15 44 19 17 20 14 6 16 Jul 19 21 38 40 20 15 7 0 0 14 8 8 Aug 43 32 10 21 12 10 41 20 15 12 Sep 74 39 33 12 11 9 28 14 4 5 5 Cott 22 41 31 0 2 3 6 11 8 18 8 10 1 Nov 23 6 5 0 0 7 2 16 40 6 13 7 Dec 2 9 0 0 4 1 16 25 1 4 6 6 10 20 15 2
CALLAWAY TURE	CALLAWAY OTHER 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan 0	CALLAWAY TOTALS CALLAWAY TOTALS CALLAW
TITLEIST PRO V1/X/AVX 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan -62 4 0 46 38 45 1 37 42 52 20 Feb 30 3 55 36 46 50 31 29 27 20 3 Mar 58 28 34 71 82 86 37 99 97 112 70 May 132 75 65 49 123 130 273 182 260 187 48 Jul 178 145 243 155 128 135 207 145 327 280 194 Jul 178 145 243 155 128 135 207 145 327 280 194 Aug 133 134 117 142 181 190 343 267 343 268 211 Sep 242 281 206 182 210 217 264 213 284 265 260 187 Sep 242 281 206 182 210 217 264 213 284 265 260 187 Sep 245 38 39 35 5 46 39 84 49 112 76 38 20 194 Nov 53 39 35 5 46 39 84 49 112 76 44 213 284 265 220 187 Sep 149 149 147 0 0 0 198 81 80 155 268 201 1674	TITLEIST NXT/TOUT 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg.	TITLEIST TOTALS 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan -55 - 5 0 46 38 45 2 47 42 52 37. Feb 56 -44 38 42 50 56 31 21 27 20 30. Mar 77 28 34 86 94 97 37 99 97 112 7. Apr 81 82 80 69 72 84 118 117 196 117 102
TITLEIST DT/TruSoft	TITLEIST VELOCITY 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	May 179 94 82 73 140 147 299 187 270 193 688 Jun 407 165 153 67 222 218 268 370 354 11 254 Jul 231 183 285 181 154 166 257 189 359 282 226 Aug 216 304 167 182 221 248 412 304 35 292 270 Sep 308 342 264 191 239 255 288 331 285 290 271 Oct 151 185 151 44 181 164 217 176 260 231 176 Nov 64 59 50 7 46 43 85 53 116 48 31 Dec 289 164 0 8 108 214 197 159 258 209 161 204 1557 1302 996 1565 1737 2211 2053 2615 2193 1823
TaylorMade Tour 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg. Jan 0 0 0 0 2 4 2 0 0 1 4 0 Feb 0 0 0 4 10 17 10 4 0 0 5 Mar 0 3 12 15 25 21 18 0 6 33 13 Apr 22 4 10 26 29 24 23 30 49 14 22 May 5 6 19 47 45 38 69 52 35 32 33 Jun 7 3 21 49 52 45 55 55 92 25 40 Jun 0 2 6 52 48 50 69 40 53 53 Jul 0 1 3 69 74 65 101 92 85 33 33 Sep 8 30 0 56 49 51 46 54 71 49 Nov 0 8 5 23 23 2 6 24 21 8 18 18 Nov 0 8 8 5 23 2 6 24 21 8 18 18 Zec 157 77 88 380 365 340 503 448 478 338 30	TaylorMade Other 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 Avg A	TaylorMade TOTALS
Column C		

To keep track of our pre-book orders, I use the spreadsheet below. This spreadsheet tracks all hardgoods on order, the cost of the product, and when it will land in the shop. I use this to stay aligned with our open-to-buy plan and maintain proper inventory levels.



Ping

TOTAL

Bags-HooferLite

Bags- Craz-E-Lite

Bags- HooferLite

Cost

157.00

175.00

125.00

175.00

Ship Date

1-Apr

1-Jun

785.00

700.00

375.00

350.00

Bags- Hybrid 5

Bags- Carbon 4

Bags-Players 5

TOTAL

2 \$ 158.25

167.50

139.50

164.50

316.50

502.50

418.50

493.50

\$17,005.50

TOTAL

Stitch

TOTAL

Bags - MIY

96

6 \$ 1.428.00

1 \$ 238.00 1 \$ 240.00

9 \$ 2.064.00

\$ 1.104.00

1-May

Playing Ability

I pride myself in playing at a high level, especially in competition. Every year, my goal is to maintain a plus handicap (even though we rarely use handicaps as professionals), because I believe a great golf professional should have a polished game. Each year, I aim to play in a handful of Colorado PGA Section events, including the Assistant's, Section, Pro-Pro-Pro, Pro-Scratch, and Pro-Assistant Championships. Playing at a high level is important to me and will always be an area where I seek to improve myself as a professional.

Teaching/Coaching

My teaching philosophy has changed in the last few years to more of a coaching mindset. I've tried to focus more on playing lessons, showing golfers of all abilities how to save strokes on the course without ever touching their swings. I've found it



extremely rewarding and I believe my students feel the same way. In terms of teaching the golf swing, I tend to lean towards more simple practices and small changes, not overhauling golf swings. I like adjusting setup positions to promote better swing mechanics and positively influence ball flight. I'm an honest teacher, which is difficult at times, but my goal in a teacher-student relationship is to help them understand their game and how they can use what they have to shoot better scores.

Junior Golf has been a highlight of my time at Columbine CC. We have roughly 250 junior golfers enrolled in summer golf programming, including our own Junior Golf University and 3 PGA Junior League teams. The Juniors bring the energy, and I feed off of that energy! There's nothing like hearing "Coach Mitchell!" around the practice area in the summer.





Golf Operations - Schedule and Training Checklists

Below you'll find a sample of our Golf Shop Schedule, Annual Staff Lesson Log, and the various training checklists we use to help get new staff (seasonal interns or full-time staff) up to speed.

	29-May	30-May	31-May	1-Jun	2-Jun	3-Jun	4-Jun			5-Jun	6-Jun	7-Jun	8-Jun	9-Jun	10-Jun	11-Jun	
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Hrs		Monday	Tuesday	Wednesday	Thursday	Frida y	Saturday	Sunday	Hrs
				8am 1st									8am 1st				
		6:30am-7:30pm Golf Shop Hrs						6:30am-7:30pm Golf Shop H			rs						
Mitchell	6-2	7-2	12-7:30	float	12-7:30	6:30-2 PC	OFF	39.00	Mitchell	7-4	6:30-2	6-4	6:30-2	12-7:30	float	OFF	42.00
	8	7	8		8	8				9	8	10	7	8			
James	12-7:30	7-2	6:30-1	float/Jr	6:30-2 PC	OFF	12-7:30	37.00	James	7-4	12-7:30	9-7	float	6:30-2 PC	OFF	12-7:30	43.00
	7	7	7		8		8			9	8	10		8		8	
Sam	12-7:30	7-2	12-8	6:30-2	OFF	12-7:30	float	38.00	Sam	7-4	6:30-2	10-6	6:30-3	OFF	12-7:30	float	42.00
	7	7	8	8		8				9	8	8	9		8		
Austin	OFF	7-2	6:30-2 PC	1-8	float	6:30-1	6:30-1	38.00	Austin	7-4	OFF	11-7:30	12-8	float	6:30-1	6:30-1	41.00
		7	8	7		8	8			9		8	8		8	8	
Paul	8-4	7-2	OFF	1-8	6:30-2	12-7:30	10-6	43.00	Paul	7-4 / Jr	OFF	10-7	12-8	6:30-1	12-7 (Jr)	12-7:30	47.00
	7	7		7	8	7	7			9		9	8	7	7	7	
Ashley	OFF	7-2	9-5	9-5	8-5	8-4	OFF	40.00	Ashley	OFF	9-5	8-4	8-5	8-4	7-1	OFF	39.00
		7	8	8	9	8					8	8	9	8	6		
Brooke	OFF	OFF	10-6	7-3	10-6	10-6	OFF	32.00	Brooke	7-3	OFF	9-5	OFF	9-7	OFF	OFF	26.00
			8	8	8	8				8		8		10			
Sonny	OFF	7-2	OFF	10-5	OFF	OFF	10-3	19.00	Sonny	OFF	12-6	OFF	10-5	OFF	OFF	11-6	20.00
		7		7			5				6		7			7	
Rachael	10-5	7-2	OFF	6:30-2	9-6 R	OFF	11-7:30	40.00	Rachel	7-4	6:30-2	9-6	6:30-2	OFF	12-7:30	OFF	40.00
	8	7		8	9		8			9	7	8	8		8		
Carson	OFF	7-2	OFF	1-8	12-7:30	9-6 R	6:30-3	39.00	Carson	7-4	OFF	6-4	1-8	12-7:30	OFF	11-7:30	42.00
		7		7	8	9	8			9		10	7	8		8	
Matthew	9-5 R	7-2	11-7	OFF	OFF	12-7:30	12-7:30	39.00	Matthew	7-4	12-7:30	12-8	OFF	OFF	9-7	9-6	44.00
	8	7	8			8	8			9	8	8			10	9	
OS							Range		OS		Range			Range	Range		
		staff Meeting. Educational, & nventory Check	Ladies Par 3 Mixer & Pros Challenge	ght	Challenge	Challenge	M Scoring School & Ops			am Meeting & r, 4pm PGA	Tue Game & M&M, Divot Party	Golf Play Day	9 Hole Guest Day & Twilight		PGA JrLeague @ Lakewood 4pm	ouples Drop Out	
		Staff Educ Inver	Ladic Mixe Chall	Twilight	Pros	Pros	MSc &Op			7am Jr, 4 ₁	Tue (Jr G	9 Hol		PGA Lake	Coup	

2025 Columbine CC Lessons (1/2 Hr.)

		Bryan H.	Austin M.	Mitchell G.	James M.	Don G.	Perry H.	TOTAL
	4/1-4/6		4	2	4	1	0	11
A P	4/7-4/13		2	8	3	3	0	16
R	4/14-4/20		2	6	3		12	23
L	4/21-4/27		2	9	3	2	4	20
_	4/28-5/4		5	4	3	6	10	28
		0	15	29	16	12	26	98
	5/5-5/11		7	7	3	6	9	32
M	5/12-5/18		9	4	5	5	8	31
A Y	5/19-5/25	2	8	10	5	8	14	47
	5/26-6/1	2	4	11	4	8	6	35
		4	28	32	17	27	37	145
	6/2-6/8	4	11	11	3	15	18	62
J	6/9-6/15	2	11	4	4	9	4	34
U N	6/16-6/22	0	4	0	4	4	6	18
Ë	6/23-6/29	2	4	2	0	10	16	34

	TURN ON ALL LIGHTS
	UNLOCK ALL OTHER DOORS, TURN ON TV, AND FIREPLACE (SEASONAL)
١	TURN ON SHOP COMPUTERS
١	>>>USER: Golf PASSWORD: shop OR qwert
١	START THE SHIFT FOR THE DAY IN CLUB ESSENTIAL (CE)
١	>>>OPEN CE > DEVICE Golf POS > HIT ENTER TO LOG ON > PWD: 1955
ı	PULL UP FORETEES
ı	>>>OPEN GOOGLE CHROME > USE FORETEES TAB ON FAVORITES BAR OR http://web.foretees.com/columbine
ļ	>>>THIS WILL TAKE YOU TO THE HOME SCREEN > USER: proshop1 > PASS: golfshop
١	PULL UP THE DAYS TEE SHEET ON BOTH COMPUTERS
١	>>> PRINT 6 COPIES FOR PRO, OSS, TURN BAR, VALET, MLR, and SHOE ROOM
ı	CONTACT THE SUPERINTENDENT FOR COURSE CONDITIONS
ı	>>>IF FROST DELAY OR CART RESTRICTIONS DUE TO RAIN > SEE BELOW
ļ	PRINT AND CHECK FOR ANY NOTES ON THE TEE SHEET
١	>>>CADDIES, FAMILY GUESTS, RENTAL CLUBS, ETC > MAKE NECESSARY CHANGES
ı	>>>FOR CADDIE REQUESTS, CHECK WITH THE CADDIE MASTER TO MAKE SURE THEY ARE AWARE
١	>>>FOR FAMILY GUESTS > MAKE NOTE TO CHECK WITH THE MEMBER FOR QUALIFICATION
١	STAGE ALL FIT CARTS IN THE BREEZWAY
١	MAKE SURE THE SHOP IS CLEAN AND LOOKS NICE
١	>>>GET ASSISTANTS COFFEE & WHATEVER ELSE THE NEED (DO THE DEW)
	PRINT CCC DAILY
	>>>HIGHLIGHT ANY MEMBERS ON TEE SHEET WHO HAVE BIRTHDAYS TODAY

OPENING CHECKLIST & PROCEDURE

FROST DELAY / NO CARTS

FIND OUT HOW LONG THE DELAY IS

PRINT AN ORIGINAL COPY OF THE TEE SHEET

FIND THE CONTROL PANEL ON THE TEE SHEET THAT DAY

>FOR FROST DELAY, CLICK SEND EMAIL TO MEMBERS (THIS WILL ENTER EMAILS OF ONLY PEOPLE ON THE SHEET)

>FOR NO CARTS EMAIL THE ENTIRE MEMBERSHIP > $\bf SEE$ $\bf BELOW$

 $PREPARE\ YOUR\ EMAIL\ IN\ WORD>MAKE\ SURE\ IT\ CONTAINS\ DATE,\ LENGTH\ OF\ DELAY,\ FIRST\ TEE\ TIME$

PASTE INTO FORETEES

SELECT YOUR SELF AS THE REPLY TO: FIELD OR SOMEONES EMAIL YOU HAVE ACCESS TO

SEND THE MESSAGE

FIGURE OUT NEW TEE TIMES FILLING IN ANY UNUSED TIMES ON PRINTED TEE SHEET BEFORE YOU MAKE CHANGES MAKE THE CHANGES ON THE TEE SHEET

>CURRENT TEE SHEET > CONTROL PANEL > EDIT SHEET W/O EMAILS > CLICK ON TIME AND DRAG TO NEW TIME SLOT ONCE FINISHED > RETURN TO TEE SHEET

EMAIL ENTIRE MEMBERSHIP

ON FORETEES > TOOLS TAB > EMAIL > SEND EMAIL

PREPARE YOUR EMAIL IN WORD > MAKE SURE IT CONTAINS DATE, RESTRICTION, TIME

PASTE INTO FORETEES BODY TEXT AND CREATE SUBJECT LINE

SELECT RECIPIENTS > SELECT BY DISTRIBUTION LISTS > ALL GOLF MAMBERS

SELECT YOUR SELF AS THE REPLY TO: FIELD OR SOMEONES EMAIL YOU HAVE ACCESS TO

SEND THE MESSAGE

DAILY DROP PAPER WORK

DATE:	
TOTAL CASH SALES	DAILY DROP INVENTORY CHECKLIST
Drawer Cash Summary	1. RECIEPTS FROM THE DAY 2. TEE SHEET 3. CASH FOR THE DAY 4. CREDIT CARD SETTLEMENT 5. SHIFT SUMMARY 6. BATCH REPORT
0.01 X = TOTAL	DAILY SALES GOAL ACTUAL SALES
CLOSING CHECKLIST	
	N - ABOUT AN HOUR BEFORE CLOSING (MAKE SURE YOU HAVE A WINGMAN)
A. MAKE ADJUSTMENTS ON FORETEES WITH ANY CHANGES	
2. BRING ALL FIT CARTS INSIDE	
3. CHECK THE DEMO LOG, AND MAKE SURE ANY CLUBS THAT HAVE	
	RE ANY CHARGES THAT WERE MADE BY CC ARE MARKED PD ON TEE SHEET
5. SEND POS CHARGES FROM FORETEES TO CLUB ESSENTIAL - SEE BEL	OW FOR STEPS
6. PRINT OUT A NEW UPDATED TEE SHEET SHOWING ALL THE POS CHAR	GES
7. PRINT CREDIT CARD REPORT BY LOGGING IN TO CC MACHINE>1955>R	REPORTS>PRINT ICON (TOP RIGHT)
8. IN CLUB ESSENTIAL, CHOOSE OPTIONS>PRINT SUMMARY>PRINT	
A. IF THERE ARE CASH SALES ON SUMMARY, PULL THAT AMOUNT FRO	
B. IF THERE ARE CREDIT CARD TRANSACTIONS, INSURE THE NUMBER	
9. COUNT DRAWER AND LEAVE \$500.00 - PLACE THE TOTALS IN THE B	
A. IF SHORT OR OVER, PLEASE TRY TO FIND THE ERROR AND PUT ANY	(OVERAGE IN A ENVELOPE AND DATE IT AND PUT IT ON PROS DESK
IF SHORT, STAFF IS RESPONSIBLE	
B. UNDER "OPTIONS" CHECK ALL BOXES (CLOCK OUT - END SHIFT -	SHUT DOWN)
10. INCLUDE ALL OF THE FOLLOWING IN THE DROP:	
A. UPDATED TEE SHEET AND NOTES FROM THE DAY	
B. SHIFT SUMMARY	
C. CREDIT CARD SETTLEMENT	
D. BATCH RECIEPT FROM IMPORTED MEMBER CHARGES	
E. ALL RECIEPTS FOR THE DAY	
11. CHARGE BUNKER/ PAR 3	
12. TURN COMPUTERS / T.V. / FIREPLACE OFF	
13. CLEAN COUNTER/CLEAN BACK OFFICE	
14. PLACE A COPY OF THE CLOSING CHECKLIST IN THE BINDER	
15. LOCK ALL DOORS AND SET THE ALARM	
16. CONTACT OUTSIDE STAFF BEFORE LEAVING	
SIGNATURE OF STAFF MEMBER CLOSING	Weather/Notes
SENDING POS CHARGES PROCEDURE 1. CLICK "SEND POS CHARGES" OF FORETEES 2. CLICK ON "YES CONTINUE" BUTTON-SAVE AS TODAYS DATE 3. BRING UP BACK END OF CLUB ESSENTIAL, CLICK MEMBERSHIP & ME 4. SELECT TODAY'S DATE>NEXT 5. SELECT IMPORT FROM CSV>BROWSE 6. CHOOSE THE FILE YOU JUST SAVED FROM JONAS (TODAY'S DATE) 7. AFTER YOU HAVE IMPORTED, SELECT THE HIGHLIGHTED "FORETEES I	
8. CLICK FINISH, AND WAIT FOR THE FILE TO BE IMPORTED 9. ONCE IT LOADS SELECT POST BATCH, AND THEN PRINT BATCH RECIE	

SEASONAL INSIDE G	OLF STAFF TRAINING CHECKLIST
	1ST 2 DAYS
Opening Checklist	Folding Marshandisa
Opening Checklist	Folding Merchandise
Closing Checklist	Clocking In / Out
Answering the Phone	Facility Tour
Greeting Members	Sales
Taking Messages	Returns
Gift Wrapping	Pace of Play
<u> </u>	1ST WEEK
Tee Time Policy	Demo Club Log Charges / Credits
Rental Club / Demo Policy	y Merchandise We Carry / Can Order
Tournament Sign-up	Practicing / Playing Golf Course Policy
Regripping / Charge Out	Lightning Policy
Gift Cards / Credit Book	Understanding Golf Course / Map
Special Orders	Dress Code / Caddie / Pull Cart Policy
Time Off Request (per BF	
Returns / Credits	Pace of Play
Returns / Credits	Pace of Play
	1ST MONTH
<u> </u>	131 MONTH
Receiving Merchandise	Ship Sticks
Special Orders	Fedex Signages / Sign For OR Refuse
Credit Memos	Member Login to ForeTees/CCC
Claim Tickets/Damaged Goo	
Name Recognition	Mission / Vision Statement
	Wildston / Vision Statement

Merchandising - Course Map Collection

Retail merchandising is uniquely creative, and I work closely with our Director of Retail to create dynamic visual displays and new product ideas for our Golf Shop. Below is our latest success, a Course Map Collection, featuring printed t-shirts, coffee table puzzles, and framed prints of our aerial course map. I love course maps, so this was a passion project for me working with different brands to create three different map concepts. They have been a hot seller this spring, and I think this is a perfect example of branching out to find new and exciting product ideas to surprise the members.



Merchandising - Floating G/Fore

We've all seen shoes displayed on tables, but have you ever seen them floating above the table? I can thank my fly-fishing background for this idea, which involved some heavy fishing line and a few crafty knots to hang our new line of G/Fore shoes above our front table display. We had members walk by the door, stop, and turn to come in and see what was hanging in the air!



Merchandising/Member Engagement - Beat the Pro in Foosball

Perhaps one of the more entertaining merchandising plots in golf shop history, we offered a discount in the Golf Shop to members who could "Beat the Pro" in a Foosball match during the winter off-season. This led to some of the most intense duels we've ever seen on the Foosball table, which usually lives in our Caddie Room downstairs, but made its way up to the Golf Shop after the holidays. Members relished the opportunity to showcase foosball skills from their college days, and it created lasting memories between the members and our staff.



Personal

My professional career has landed me in Denver and the Rocky Mountain Region, and that is not by mistake. My fiancé Danielle and I love the mountains, and frequently spend our days away from work exploring all the Rockies have to offer. We are both snowboarders, I'm an avid fly fisherman, and our favorite summer activity together is camping with our dog, Nala. Living in Denver and having the mountains nearby is a lifestyle fit for both of us, and a location we know would keep our life full of adventure.









Letters of Recommendation

MITCHELL GORE

To whom it may concern:

I have been a TaylorMade Sales Rep for the past fifteen years, and the Colorado Sales Rep for the past nine years. In the Spring of 2019, I was in search for some Master Fitters to help me out with club-fittings and to help manage my high-priority accounts. Mitchell thankfully had interest in the job and met me and my team for an interview. Out of all the candidates we interviewed, Mitchell was the only one to show up wearing a suit. It took me about two seconds to know I wanted to hire this guy and I hoped he would work for me for the next ten years. But that won't happen because he is the most motivated person I have ever met, and has huge goals way beyond being a Master-Fitter for TaylorMade. I was so impressed with Mitchell's work ethic, knowledge of our product, trackman skills and his unbelievable ability to sell. I have so much confidence in Mitchell, I know he will have one of the best golf professional jobs in the country early in his career. If you take the time to get to know him, I am sure you'll notice the same amazing qualities that I was fortunate enough to experience while he was working for me. I will say this as a father of two daughters, the best compliment I could ever give a guy is that I hope someday my daughters marry a guy like Mitchell.

Sincerely,

Shaun Haberstroh

TaylorMade Sales Rep

To: Colorado PGA Section Leadership

From: Bob Loesch Date: April 12, 2024

Re: Mitchell Gore Recommendation

Dear Mr. Bartkowski, Mr. Limon, and other members of the PGA Colorado Section awards committee -

I understand that Mitchell Gore has been twice nominated for the Colorado PGA Section "Assistant Professional of the Year" award. Please accept my highest personal endorsement for recognizing Mr. Gore with this honor.

As current Past President of Columbine Country Club and Board Director at Perry Park Country Club, I have had ample opportunity to observe and interact with many fine PGA Professionals and PGA Interns. The success we have had at CCC in developing young talent and preparing them for Head Professional/Director of Golf positions is I believe unparalleled in our state and in which we take great pride. Mr. Gore has demonstrated all the attributes that make him in my eyes the finest Assistant Professional in my history at the club.

In direct service to the Colorado Section, Mitchell is invaluable in managing our PGA event hosting duties at Columbine. I have the good fortune of interacting with golf staff and management at other clubs and am pleased when Mitchell's name comes up in conversation. It's clear he is well known and respected and models the talent and behaviors that make us proud at Columbine. He is a valuable ambassador for the Colorado Section and the game of golf... a significant contribution that makes us all better.

Mr. Gore has developed and demonstrates excellent leadership among our team and has quickly risen to the top. His skills and demeanor are clearly admired by his fellow assistants and the interns he mentors, as well as throughout our entire organization. Mitchell's exceptional interpersonal skills along with his kind and thoughtful nature are an excellent example for others to follow. Any member of our Staff, Member of our club, or Guest will benefit from his engaging and helpful manner. When I look for leaders, I look for people who make those around them better.

Golf specific, Mitchell has done excellent work managing various programs for our Junior, Women's, and Men's development programs and tournament calendars. He is invaluable in making our annual Member-Guest a success as evidenced by the many guests who seek him out to say hello during the event each year. He makes our golf experience better.

I appreciate your consideration of Mitchell Gore for the "Assistant Professional of the Year" award for 2024. I'm sure a number of qualified candidates have been nominated, but there are none better.

Best Regards,

Robert W Loesch

Past President Columbine Country Club

Board Director Perry Park Country Club

Founder Mountain Capital Investment Advisors